



## PROFILE

Full-stack product engineer experienced in designing, building and deploying production SaaS platforms and business systems. Delivered 5+ systems, including 2 SaaS products in production, across CRM, e-commerce, fitness and real estate.

## CONTACT

**E** EMAIL  
fathguilherme@gmail.com

**LI** LINKEDIN  
linkedin.com/in/guilherme-fath

**GH** GITHUB  
github.com/guifast

**W** PORTFOLIO  
portfolio.fatek.solutions

**BR** LOCATION  
Lajeado, RS, Brazil

## CORE EXPERTISE

- Full-Stack Development
- SaaS Product Development
- Multi-Tenant Architecture
- API and Webhook Integrations
- AI-Powered Automation
- Relational Data Modeling
- Cloud Deployment

## LANGUAGES

Portuguese Native

English Intermediate

### Open to international roles

Remote opportunities across Americas-friendly time zones.

SOFTWARE ENGINEERING · PRODUCT · SAAS

# GUILHERME FATH

## Full-Stack Product Engineer

I design, build and ship production software across CRM, e-commerce, fitness and real estate - from product architecture and UX to backend APIs, data, infrastructure and AI integrations.

**5+**  
SYSTEMS DELIVERED

**2**  
SAAS IN PRODUCTION

**End-to-end**  
PRODUCT OWNERSHIP

## 01 EXPERIENCE

### Founder & Full-Stack Product Engineer

2023 - Present

Fatek Solutions · Brazil

- Built and shipped 5+ business systems across CRM, e-commerce, fitness and real estate, including two SaaS products running in production.
- Owned product definition, UX flows, frontend, backend, PostgreSQL data modeling, APIs, multi-tenant architecture and deployment.
- Integrated AI agents, WhatsApp Cloud API, payments, email, Melhor Envio shipping, webhooks and operational automation.
- Deployed and maintained services on AWS EC2 with Nginx, SSL, PostgreSQL/Neon, Cloudflare and production monitoring.

### Computer Support and Maintenance Technician

May 2019 - May 2025

Self-employed

Provided hardware maintenance, operating system configuration, troubleshooting and technical support for individuals and small businesses.

### Marketing Assistant

May 2023 - Dec 2023

Grupo Pegasus · Automotive

Supported campaigns, visual communication, social media, promotional initiatives and collaboration with automotive sales teams.

## 02 SELECTED PRODUCTS

### CRM by Fatek

MULTI-TENANT SAAS · CRM · ERP · AI

Unified platform for sales, finance, inventory, omnichannel communication, e-commerce operations and AI automation.

Next.js · NestJS · PostgreSQL · Prisma · AWS

### Revello

VERTICAL SAAS · FITNESS · AI AGENTS

AI-powered ERP for gyms covering billing, members, check-ins, retention, churn-risk detection and multi-location operations.

Next.js · NestJS · Prisma · Vitest · Stripe

### Imob Agents

REAL ESTATE · WHATSAPP AI

Automates property portfolio updates, structures owner responses and generates prioritized tasks for real estate agents.

Next.js · PostgreSQL · OpenAI · WhatsApp API

### Strong Body Rewards

B2B2C · LOYALTY · FITNESS

Gamified platform connecting a supplement brand, partner gyms and customers through validations, levels and rewards.

React · TanStack · Supabase · Cloudflare

## 03 TECHNICAL SKILLS

**LANGUAGES** TypeScript, JavaScript, SQL

**BACKEND** Node.js, NestJS, REST APIs, WebSockets

**INFRASTRUCTURE** AWS EC2, Nginx, Cloudflare, SSL

**QUALITY** Vitest, Jest, ESLint, Sentry, PostHog

**FRONTEND** React, Next.js, Tailwind CSS, TanStack

**DATA** PostgreSQL, Prisma, Neon, Supabase

**INTEGRATIONS** OpenAI, WhatsApp, Stripe, Melhor Envio, Resend

**PRODUCT** SaaS, CRM, ERP, automation, UX flows

Commercial product source code is private. Architecture, responsibilities and case studies are available in the public portfolio.